

## *Texas Art Embroidery* a Preferred Embroiderer to Flagship Alliance Members

### *"6 Reasons To Use Texas Art Embroidery"*

Phone: (800) 248-5959 Fax: (713) 664-2060  
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1. Texas Art Embroidery will offer your distributors no setup charge on their first TWO orders with our factory. This applies to EACH salesman, not just per company, and also applies up to 10,000 stitches per design.
2. Free spec samples. Walk into your prospective clients office with a garment, cap, or bag with a completed embroidered piece on your very first visit! Texas Art Embroidery will produce (at no charge) a digitized file, and sew one or two pieces that you want your potential client to consider. This takes the pressure of spending money on samples off the table, and even if the presentation is not successful, there would be no charges from Texas Art Embroidery. Better yet!, if you do receive an order, there STILL would be no charge for the setup or samples!  
  
\*\*Please use this offer often, but the only thing we ask is that your potential client is qualified, and the potential final order isn't just for 12 or 24 pieces. We would prefer it apply to at least 48 garments or at least 72 caps.
3. Crossovers and existing tapes. If you already have a digitized file done at another embroiderer, and you want to move your business to Texas Art Embroidery, we would be happy to use your file. If we feel the quality can be improved upon, we will do so at no charge to you!  
  
Also, if you just want us to produce a new tape for the exact same design you have elsewhere OR if you client has already paid someone else to set up his file, Texas Art Embroidery would produce a new file at no charge (up to 10,000 stitches). Chances are we can improve on the quality of your previous file, as this is what we have built our reputation on for over 51 years!
4. Program Pricing. - Please contact our factory if you have a consistent, very repetitive program. It is possible we can work a "one price" program, with certain minimum requirements and great price advantages!.
5. Rush charges - There will be no rush charges for all Flagship distributors. The only things we ask is that the delivery dates are not abused, or always requiring a rush on every order. Please allow us the real amount of time you have to produce and ship your order.
6. Flexibility - When we issue a quotation or a delivery schedule, please let us know if we are off of your expectations or needs, and allow us to see if we can "fine tune" the quote to better suit your needs. Typically, our prices are very competitive, often cheaper than the competition, but we remain flexible to matching your needs when able!